



CUSTOMER SUCCESS STORY

Hyper-efficient automated document workflow saves 800+ hours

The transparency and operational efficiency are very high while using Revv because it resolves all the operational problems. I and my team are highly benefitted in terms of saving turnaround time and operational cost. The eSign feature of Revv is as good as in-person doing this exercise ensuring the legality of eSigns and documents.

masai

Yogesh Bhat

Co-founder and Senior Vice President, Masai School

What's their story?

Masai School powers the talents of students by teaching them technical industry-relevant skills. They wanted to reduce the turnaround time and operational cost while gathering income share agreements, code of conduct, and so on from their students. Here's how they decreased their turnaround time by 99% and operational cost by 60%.

Masai School is a coding, skill-building school that provides skill-oriented courses created by industry leaders. They help candidates to build their skillsets by working on projects that are designed to solve real-life problems. Students of Masai School have been placed at various leading companies such as **IBM, Paytm, ShareChat**, and so on.

The company is headquartered in Bangalore and was founded in 2019. It is recognized by **Forbes India, The Times of India, and The Hindu** as a job-centered university that guarantees fair placements.



The problems of lost-and-trust, miscommunication, unavailability of students is resolved by Revv's eSigns. Revv's Support team has always been there to resolve any problems that we face thus improving our and students' experience.



Challenges

Before 2020, Masai School was relying on excessive manual tasks just to complete the simple actions of creating income share agreements and getting them eSigned. It was tedious, time consuming, and provided a less-than-streamlined customer experience.

Yogesh said, “We were dealing with a lot of documents related to onboarding of students and tedious data entries that were leading to multiple human errors. And this impaired Masai's operational efficiency

To get the documents eSigned from students and collect them for authorization, they were depending on a courier company. Due to this, the process of sending the documents, getting any changes resolved, printing, signing, and sending them back was a hassle.

Storing, searching, and retrieving all these documents was also a painful task for them. It simply took too much time and manual effort. For each student, they had to create individual bundles of the documents and store them in a physical location. Thus, making the search and retrieval a tedious job.

Requirements

Co-founder and Senior Vice President, Yogesh Bhat knew that Masai requires an all-in-one, sophisticated, easy-to-use document management system to reduce their bundles of paperwork and operational cost and time. He added, “There were lots of problems with respect to document management while handling it physically. It was the time that we digitalize the whole process.”

“

Yogesh said, “The agreements were created, documents were sent, and were eSigned for more than 100 agreements in a day. It was a secure process ensuring high transparency and efficiency.” Revv’s secure and bank-grade eSignatures provided them with a way to get all the documents legally verified and authorized in no time.

”

Revv as a solution

After browsing through document management systems, Yogesh learned about Revv. It sounded like the ideal solution to all the problems that Yogesh’s team was experiencing with respect to their existing onboarding process of students. Masai School solved their problems collectively by coming onboard with Revv.



Masai was able to store all their documents in one place because of Revv’s folder management system without worrying about the storage space. This also ensured no loss of data that used to occur while storing them in a physical location. Now, Masai was able to have the whole control over the distribution, search, and retrieval of documents rather than an external company putting an end to mishaps of the courier company.

Results

The success Masai School found with Revv helped them to:



Reduce and save the operational cost to 60%



Reduce the turnaround time (TAT) of the whole process from 800+ hours to 3 hours, thus ensuring a 99.64% reduction in TAT



Reduce the required manpower from 30+ people to just 2 people



Yogesh adds, “In terms of scaling, my team has experienced tremendous growth. Earlier, the whole process used to take 4-6 weeks to complete and that used to cause so many operational problems such as students not receiving documents, unavailability of students, and so on. The operational cost was also high. Now, the whole process is done with minimal cost and manual effort thus providing a much more streamlined and professional customer experience.



You want to learn more
about the best-in-class
document workflow
automation?

Contact us



www.revv.so



sales@revv.so



+1 (424) 260-4888



[/revv_so](#)

